

## Overview

Whether you are a successful business looking for finance to expand, an overseas law firm or business looking for New Zealand law advice, or a lender or trustee undertaking a complex structured transaction or developing a new financial product, you need support from lawyers who can manage your risks and make the process as smooth and easy as possible.

Our team is on the panels of a number of major New Zealand and international banks; they know we are experts at what we do and they trust us to undertake complex financing transactions on their behalf.

We have been involved in many significant financing transactions, but we also understand the needs of the mid-sized companies that underpin the New Zealand economy. If you're new to borrowing, we can provide advice on the options available to you, then guide you through the financing process. If you're an experienced lender or borrower, we speak your language.

We provide practical advice to ensure your financing transaction is completed quickly and efficiently. We will guide you through the process and help you manage your risks.

## Representative Experience

### Acquisition Financing

Our experience includes advising:

- a New Zealand-registered international bank on a takeover financing for more than \$300 million.
- a number of global banks and corporates on significant international acquisition financings including Capio Healthcare on its takeover bid for Community Hospitals Group, the arrangers of several facilities for the growing Xstrata group, JPMorgan on €1.2 billion facility for the takeover of a German group by EQT, and Stodir on the £235 million facility to finance the takeover of Inspired Gaming.
- major New Zealand banks on leveraged acquisition financings of New Zealand companies.

### Trade and Receivables Finance

Our experience includes advising New Zealand-registered international banks on the structure of their trade finance and receivables financing products and preparing their documentation. We also advised them on several receivables financing transactions.

### Retirement Village Financing

We have advised a number of banks in relation to financing the development of numerous retirement villages.

### Project Financing

We have advised:

- Public Private Partnership (PPP) parties including contractors, consortia and lenders on the projects for Transmission Gully, Hobsonville Schools, Auckland South Corrections Facility and Schools 3.
- Barclays on a number of United Kingdom schools PPPs.

## Property Financing

We advised a major New Zealand bank in relation to \$80 million facilities for a large manufacturing plant, and a \$70 million development.

## Securitisations

We advised on a number of New Zealand securitisations, including Flexi Cards, Turners, GE, and NZ Credit Union.

## Regulatory

We regularly advise on Credit Contracts and Consumer Finance Act 2003 (CCCFA), Personal Property Securities Act 1999 (PPSA), non-bank deposit taker, Foreign Account Tax Compliance Act 2010 (USA) (FATCA), Financial Markets, and the Anti-Money Laundering and Countering Financing of Terrorism Act 2009 (AML/CFT).

## Syndicated

Our experience includes advising: Auckland Council on its \$1 billion syndicated facility arranged by Bank of New Zealand. Flexi Cards (formerly Fisher & Paykel Finance) on its \$90 million syndicated facilities. A major Australasian retailer on its \$170 million syndicated facilities.

## Financial Product Development

Advised our bank clients in relation to new product development.

## Debt Capital Markets

We have advised: Auckland Council on its \$500 million secured commercial paper programme, \$500 million medium-term note programme, and \$4 billion retail bond programme. Coca-Cola Amtel (NZ) on its UP private placement, wholesale issue of medium term notes, and accession by New Zealand issuer to the Australian group's US\$2 billion wholesale Euro medium-term note (EMTN) programme. Spotless Group's private placement in the United States of US\$160 million notes.

## Structured finance

Advised on a number of complex tax structured transactions including broken repos, credit-linked facilities, preference share issues, put and call options, security, guarantees, sale and repurchases, bespoke derivatives, stock lending, set-off agreements, entities including foreign companies, unit trusts, and partnerships.

# Your Key Contacts

## Australasia



### Catriona Grover

Partner, Wellington

D +64 44 98 0816

M +64 21 77 5330

[catriona.grover@dentons.com](mailto:catriona.grover@dentons.com)



### Liz Lim

Partner, Auckland

D +64 9 909 6341

M +64 21 1902 909

[liz.lim@dentons.com](mailto:liz.lim@dentons.com)



### David Ireland

Partner, Wellington

D +64 44 98 0840

M +64 21 34 3615

[david.ireland@dentons.com](mailto:david.ireland@dentons.com)



### Pauline Ho

Special Counsel, Auckland

D +64 99 09 6345

M +64 21 755 178

[pauline.ho@dentons.com](mailto:pauline.ho@dentons.com)