

# **Corporate law in New Zealand**

000

9 partners

**19** professionals

65

Their thorough approach, attention to detail and strategic guidance throughout the transaction demonstrated a high level of expertise and competence in managing intricate legal matters effectively.

— Corporate and Commercial, Chambers and Partners Asia-Pacific, 2025

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# **Specialists in:**

Regulatory

Corporate structuring

Private equity and capital raising

Corporate governance

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Brand promotion and sponsorships

Mergers and acquisitions

Joint ventures and strategic alliances

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Warranty and indemnity

Insurance



# Key points about corporate law in New Zealand



Overseas entities proposing to set up business in New Zealand have four main structures available to them:

- Register a branch.
- Form a subsidiary company.
- Acquire an existing New Zealand company.
- Form a partnership, including a limited partnership.



The most effective way for an overseas company to operate in New Zealand will depend upon the nature of its intended business activities in New Zealand, the method of cooperation intended to be formed between the overseas company (or its New Zealand registered entity) and local partners, as well as each method's respective tax consequences.

## The detail

#### **Registered branch**

Registering a branch does not create a new legal entity, but simply records that the overseas company is subject to the Companies Act 1993 (Companies Act). This means that the branch does not have a separate legal personality to the overseas company, and the overseas company will be directly liable for all the obligations and acts carried out by the New Zealand branch.

An overseas company wishing to register a branch in New Zealand must:

- Reserve its name with the Registrar of Companies.
- File an application for registration within ten working days of commencing the carrying on of business in New Zealand.

Australian companies wishing to register a branch in New Zealand benefit from:

- An information sharing arrangement between the Companies Office and the Australian Securities and Investments Commission (ASIC).
- Reduced compliance requirements on an ongoing basis.

# Forming and registering a subsidiary company

A subsidiary company may be incorporated as a wholly-owned subsidiary of an overseas entity, or it may be incorporated as a special purpose vehicle between the overseas entity and a local entity in specified separate holdings. Companies incorporated in New Zealand are registered under the Companies Act. The subsidiary will have the full capacity, rights and powers to carry on any business or enter into any transaction, subject to New Zealand law. Some of the major features of the Companies Act are set out below.

#### Directors and shareholders

A company must have:

- A name.
- At least one share.
- At least one director living in New Zealand or living in an enforcement country and being a director of a company incorporated in that enforcement country. At present only Australia has been confirmed as an enforcement country. The Companies Office will generally treat a person who is present for more than 183 days in a 12 month period as satisfying the 'lives in New Zealand' requirement.
- At least one shareholder. Unlike for directors, there are no residency requirements for shareholders. The rights and powers of the shareholders are laid out in the Companies
   Act and may be modified to the extent allowed by the company's constitution (if it has one).

   For a limited liability company, shareholders' liability is generally limited to the price payable for the shares for which they subscribe.
   The same person can be both shareholder and director.

#### Constitution

Under the Companies Act there is no distinction between a public or private company. Additionally, there is no obligation to have a constitution. If no constitution is adopted, then the provisions of the Companies Act govern the conduct of the affairs of the company, its board, and each director and shareholder.

Most companies elect to have a constitution in order to take advantage of certain powers not otherwise permitted under the Companies Act, such as the ability to take out directors' and officers' liability insurance.

Each company must maintain registers of shareholders, directors, directors' interests, and certificates given by directors and such other company records as directors' and shareholders' resolutions and financial statements, all of which must be kept at the company's registered office unless otherwise approved by the Registrar of Companies.

#### Capital

Under the Companies Act, shares have no par value and there is no concept of nominal capital. There may be different classes of shares.

Financial assistance to purchase shares and, if expressly authorised by the constitution, share buybacks are permitted if certain procedural requirements are followed.

One procedural requirement is that the directors must certify that the company passes the solvency test (a two limbed test on balance sheet solvency and liquidity). Creditors are protected from inappropriate reduction of capital by the need for the directors of the company to certify that the company will remain solvent at the time distributions are made to shareholders. Directors may be personally liable if a distribution is made when the company cannot pass the solvency test.

#### Management

In New Zealand, the ownership and management of the company are distinctly separate. A director must be a natural person, and a shareholder can be a natural person or a legal entity. A natural person shareholder does not necessarily have to be a director, and vice versa.

The board of directors is responsible for managing the company's business affairs, and in doing so, each director must comply with their duties to shareholders as well as to the company.

The board must keep minutes of their meetings.

Subject to a company's constitution, the Companies Act sets out the methods by which a company may enter into contracts and other obligations. This method is dependent on the type of obligation and the form of the contract.

There is no requirement for a company seal and most companies do not execute documents under seal.

Directors' duties are set out in the Companies
Act. Where expressly allowed by a company's
constitution, the Companies Act also permits
directors of wholly-owned subsidiaries or joint
venture companies to take into account the
interests of the holding company or the shareholder,
in priority to the interests of the company itself.
Importantly, the Companies Act allows for directors
to consider matters other than the maximisation of
profit when determining whether an action is in the
best interests of the company. The Companies Act
provides that environmental, social and governance
(ESG) matters may be considered when determining
the best interests of the company. However, the
Companies Act does not allow for passive directors.

#### Public disclosure

The Companies Act and the Financial Reporting Act 2013 prescribe the requirements for companies to prepare, have audited and file with the Registrar of Companies financial statements. The requirement to audit and file will differ between companies depending on factors such as the level of overseas ownership of the company, the size and scale (measured on the basis of revenue and value of assets) of the company and other relevant factors.

Generally speaking, most New Zealand incorporated companies that are owned by large overseas persons and have a substantial business presence will need to prepare and file audited financial statements

### Shareholder rights

Under the Companies Act, unless the constitution provides otherwise, shareholders have pre-emptive rights on the issue of new shares but not in respect of the transfer of shares. However, it is common for constitutions of closely held companies to incorporate pre-emptive rights on the transfer of shares.

Companies cannot undertake transactions with a value exceeding 50% of the gross assets of the company without approval by a special resolution (which requires the vote of at least 75% of shareholders). In such cases, dissenting minority shareholders whose dissenting votes have been recorded may require the company to purchase their shares.

Separate to the Companies Act, a shareholders' agreement is advisable where there are two or more shareholders of a company. A shareholders' agreement manages the relationship between shareholders and the company, and more importantly provides rules for shareholder exits and disputes.

#### Acquire an existing New Zealand company

#### Share sale versus an asset sale

Before commencing an acquisition, it is important to decide on how the acquisition is structured. The two most common types of structures are:

- Acquisition of the shares in the target business.
- Acquisition of the assets of the target business.

A share purchase is typically a simpler transaction as all contracts, employees and assets remain with the target business with only the ownership of the business' shares changing. However, the downside to a share purchase is that a purchaser has to acquire all the assets of the business (and also the business' liabilities) and is unable to 'cherry-pick' those it wants. There are a range of factors to consider when structuring an acquisition so it is important to consult your legal and financial advisors before entering into a transaction.

#### Merger or takeover proposal

An overseas person considering merging with or buying a New Zealand company must be aware of the restrictions on business acquisitions contained in the Commerce Act 1986 and the Overseas Investment Act 2005 (OIA). If the New Zealand company is listed on the New Zealand Stock Exchange, or has more than 50 shareholders, the Takeovers Code is also likely to apply.

#### The Takeovers Code

The Takeovers Code (Code) regulates the conduct of takeovers in New Zealand. The Code applies to New Zealand-registered companies (Code Companies) which meet one of the following:

- Are listed on the New Zealand Exchange (NZX).
- Were listed on the NZX and have ceased to be listed for less than 12 months before the date of the relevant event referred to in the Code.
- Have 50 or more shareholders who hold voting rights, and have 50 or more share parcels in a company that in the most recently completed accounting period and either or both of the following is true: the total assets of the company and its subsidiaries is at least NZ\$30 million and/ or the total revenue of the company and its subsidiaries is at least NZ\$15 million
- Is at least medium-sized.

The Code ensures that shareholders receive accurate and up-to-date information from both the takeover offeror and the Code Company's directors. It mandates detailed disclosure, including past share trading by the offeror and Code Company management, and any relationships or agreements between them. The Code Company's directors must also obtain an independent advisor's report on the transaction and make a recommendation to shareholders.

The main feature of the Code (fundamental rule) restricts the ability of a person and that person's 'associates,' to increase or acquire voting rights in a Code Company beyond 20%.

Under the Code:

- A person who holds or controls less than 20% of the voting rights in a Code Company cannot acquire an increased percentage of voting rights if such an acquisition would put that person and their associates over the 20% threshold, unless such acquisition is by way of one of the permitted exceptions listed in the Code (and summarised below).
- A person already holding or controlling more than 20% of the voting rights of a Code Company cannot acquire an increased percentage of voting rights other than by way of one of the permitted exceptions.
- Once a person holds 90% or more of the shares in a Code Company, they become a 'Dominant Owner'. Upon becoming a Dominant Owner:
  - The Dominant Owner has the right to acquire all the outstanding shares.
  - The outstanding security holders have the right to sell their shares to the Dominant Owner.

The Code does not distinguish between voluntary or involuntary increases in voting rights. Therefore, a person whose voting rights cross the 20% threshold by involuntary means (e.g., a non-pro rata buyback, transfers by operation of law, or an undersubscribed rights issue), will be in the same position as if they had actively purchased shares, although some general exemptions allow a period for the holder to reduce their holding back to where it was. The Takeovers Panel is able to grant exemptions from the Code where appropriate.

#### Code permitted exceptions

- A full offer to acquire all the voting and non-voting equity securities in a Code Company will comply with the Code so long as the offer is fair and reasonable between all classes of shares held in the company.
- A partial offer to acquire a specific percentage of all voting securities will comply with the Code so long as the offer will have the effect of the offeror owning more than 50% of the voting rights in the company. A partial offer must be for the same percentage in each share class and be fair and reasonable between all share classes.

- Shareholders of the target company may resolve by ordinary resolution to approve a particular issue of new shares or the acquisition of existing shares that would otherwise be restricted by the Code. The intended purchaser, and any other interested person, are not permitted to take part in the vote.
- Where a person has an existing holding of between 50% and 90% of voting rights, they are permitted to increase their holdings by up to 5% of the total voting rights in any one 12-month period. The maximum increase permitted is calculated from the lowest percentage of voting rights held by that person in that 12-month period.

The Code sets out more fully the procedure as to what is required to be in the offer, what the target company must do upon receipt of the offer, and certain restrictions upon the offeror and the target company during this process.

# Partnership and limited partnerships

#### Partnership

The definition of 'partnership' is provided in the Partnership Law Act 2019 (Partnership Law Act), as the relationship that subsists between persons (which can be companies) who carry on a business in common with a view to profit. The relationship between shareholders or members of certain entities, including a limited partnership, is not a partnership.

Unlike companies, a partnership is not considered a separate legal entity. Each partner is liable jointly and severally for the liabilities of the partnership with no limited liability. This means that a claim made against a partnership can be enforced against any partner in the partnership.

The partnership relationship is ordinarily documented by way of a partnership agreement, which is governed by the Partnership Law Act and common law. Partners can, in writing, contract out of certain general provisions in the Partnership Law Act.

#### Limited Partnerships

The Limited Partnership Act 2008 introduced a limited partnership model into New Zealand similar to those in some Australian states, Delaware, and the Channel Islands. Effectively, the model provides investors with the protection of limited liability, with some of the flow-through tax and confidentiality advantages of a partnership.

A limited partnership must be registered with the Companies Office and must be composed of at least one general partner and at least one limited partner, both of which can be companies.

#### General partners are:

- Responsible for the management of the general partnership.
- Jointly and severally liable with the limited partnership for the debts and liabilities and for any wrongs or omissions of the partnership. General partners' liability for the debts and liabilities is limited (subject to the partnership agreement) to the debts and liabilities that the limited partnership cannot pay.

#### Limited partners are:

- Passive investors and are not entitled to take part in management outside certain specified activities.
- Not liable for the debts and liabilities
   of the limited partnership, provided that
   they do not take part in the management
   of the limited partnership.

Both general and limited partners may make capital contributions to the limited partnership.

#### **Upcoming reforms**

#### The Companies Act

The Government has recently announced plans to modernise and simplify company law in New Zealand, with reforms of the Companies Act to come in two phases:

**First phase:** The Government will introduce proposed reforms to the Companies Act. These reforms include:

- Changes to the definition of a 'major transaction'.
- Improvements to insolvency law (including extended clawback periods for transactions with related parties) and for combatting phoenix companies.
- Assigning company directors and shareholders a unique identification number.
- Allowing directors the option to remove their home address from the Companies Register (replacing it with an address for service).
- Expanding the use of the New Zealand Business Number.

**Second phase:** The Government has asked the Law Commission to review director duties and director liability, along with more effective enforcement mechanisms, following issues raised in recent litigation regarding:

- Uncertainty about directors' duties in insolvency situations as to the distribution of proceeds of a successful claim.
- Tension between the purpose of the provisions relating to distribution of proceeds of a successful claim.
- The ability of the creditors to obtain direct relief.

# How we can help you

- Structure your investment in the way that best suits your business model and investment plans.
- Advise on compliance and best practice, on all aspects of a merger
  or acquisition, from initial planning to post-completion, including undertaking
  due diligence, negotiating terms, providing regulatory advice (including
  consent applications to the Overseas Investment Office under the OIA),
  enabling ongoing project management, as well as helping you
  understanding shareholder rights and negotiate and resolve disputes.
- Our Takeovers Code experts provide specialist advice to companies, investors, stock brokers and other market participants. We can help you to understand your obligations, whether you're a Code Company, a substantial product holder, a holder of voting rights or an offeror.
- Navigate the Financial Markets Conduct Act and ongoing compliance with relevant listing rule and market participant requirements to become listed on the NZX.

## **Contact**



Chris Parke
Partner
D +64 9 375 1157
M +64 21 382 596
chris.parke@dentons.com



**Keegan Toft**Partner
M +64 21 086 60612
keegan.toft@dentons.com



Nick Scott
Partner
D +64 9 914 7264
M +64 21 765 424
nick.scott@dentons.com



Gerard Dale
Partner
D +64 9 375 1152
M +64 21 388 636
gerard.dale@dentons..com



Wook Jin Lee
Partner
D +64 9 375 1174
M +64 21 224 4238
wookjin.lee@dentons.com



David Shillson
Partner
D +64 4 498 0890
M +64 21 995 176
david.shillson@dentons.com

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